

Purchasing Contact:
Kathleen Anderson, PSO II

Telephone Number:
(860) 622-2328

STATE OF CONNECTICUT
DEPARTMENT OF INFORMATION TECHNOLOGY
CONTRACTS & PURCHASING DIVISION
101 EAST RIVER DRIVE, 4th Floor
EAST HARTFORD, CT 06108-3274

Contract Award #
03ITZ0401

Contract Award Date
September 24, 2003

Expiration Date
September 23, 2006

CONTRACT AWARD

IMPORTANT: THIS IS NOT A PURCHASE ORDER. DO NOT PRODUCE OR SHIP WITHOUT AN AGENCY PURCHASE ORDER.

COMMODITY CLASS/SUBCLASS & DESCRIPTION: 7000

FOR: Military Department 360 Broad St. Hartford, CT 06105		DELIVERY DATE REQ'D: N/A	
		TERM OF CONTRACT: Three years with a an option for a two (2) year extension.	
		AGENCY REQUISITION NUMBER: 215900	
IN STATE (NON-SB) CONTRACT VALUE	DAS CERTIFIED SMALL BUSINESS CONTRACT VALUE	OUT OF STATE CONTRACT VALUE	TOTAL CONTRACT AWARD VALUE
		--	\$155,000 Estimated

NOTICE TO CONTRACTORS: This notice of award is not an order to ship. The using agency or agencies on whose behalf the contract is made will furnish purchase orders against contracts. Send invoices directly to the using/ordering agency per instructions on purchase order.

NOTE: Dollar amounts listed next to each contractor are possible award amounts, however, they do not reflect any expected purchase amounts (actual or implied). They are for CHRO use only.

NOTICE TO AGENCIES: A complete explanatory report shall be furnished promptly to the Director concerning items delivered and/or services rendered on orders placed against awards listed herein which are found not to comply with the specifications or which are otherwise unsatisfactory from the agency's viewpoint, as well as failure of the contractor to deliver within a reasonable period of time specified. Please issue orders and process invoices promptly.

- ▶ **CASH DISCOUNTS:** Cash discounts, if any, shall be given SPECIAL ATTENTION, but such cash discount shall not be taken unless payment is made within the discount period.
- ▶ **PRICE BASIS:** Unless otherwise noted, prices include delivery and transportation charges fully prepaid f.o.b. agency. No extra charge is to be made for packing or packages.

CONTRACTOR INFORMATION:

Company Name: **Liberty Communications, Inc.**

Address: **3419 Apalachee Parkway – Tallahassee, Florida 32311**

Tel. No.: **(888) 497-0592**

Fax No.: **(850) 877-8362**

Contract Value: **\$155,000**

Contact Person: **Doug Myers**

SSN/FEIN #: **58-1857308**

Delivery: **N/A**

Certification Type:
(SBE, MBE, WBE or None)

Terms: **Net 45 Days**

Supply to Political Sub-Divisions: **Yes**

Company E-mail Address: www.liberty-communications.com doug@liberty-communications.com

APPROVED

Holly Miller-Sullivan

Director of Contract & Purchasing Division
(Original Signature on Document in Procurement Files)

Date Issued: September 24, 2003

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E-Mail Address:
kathleen.m.anderson@po.state.ct.us

Award Schedule		Award Date Sept. 24, 2003	
03ITZ0401		DELIVERY TIME	A.R.O.
PAYMENT TERMS Net 45 Days	CASH DISCOUNT -- % -- Days		

Award Schedule

Military Department for Satellite Telephones, Installation and Maintenance

	DESCRIPTION OF COMMODITY AND/OR SERVICES	QTY	UNIT OF MEAS URE	UNIT PRICE	TOTAL PRICE
1	MITSUBISHI ST221M FIXED BASE (TO BE PERMANATELY INSTALLED) SATELLITE TELEPHONE & TWO-WAY FIXED STATIONS	7	UNITS	\$7,824.57	\$54,772.00
2	MITSUBISHI ST 211D LAND MOBILE SATELLITE TELEPHONES TO HARD MOUNT IN VEHICLES & INTERFACE WITH CURRENT OEM PYRAMID UHF MOBILE REPEATER SYSTEM	12	UNITS	\$ 5,425.73	\$65,108.76
3	PORTABLE OPTION #1 – MITSUBISHI ST211D TELEPHONE & TWO-WAY RADIO UNITS CUSTOM BUILT IN HARD PELICAN CASE	4	UNITS	\$3,937.20	\$15,748.80
4	PORTABLE OPTION #2 – MITSUBISHI ST251D TELEPHONE & TWO-WAY RADIO UNITS CUSTOMER BUILD IN HARD PELICAN CASE.	4	UNITS	\$3,295.00	\$13,180.00
5	THREE (3) YEARS MAINTENANCE	1	YEAR	\$N/A	\$11,500.00

Option #1 bid will be a Total Award of \$ 147,129.56
Option #2 bid will be a Total Award of \$ 144,560.76

****Items are broken down in additional detail on Attachment “A”**

SYSTEM OPTIONS

A	MOBILE REPEATER SYSTEM FOR ITEM 3 PELICAN CASE UNITS	1	Each	See Attached	
B	SZ300-A – EXTRA PTT MICROPHONE	1	Each	\$395.00	
C	SZ100A – EXTRA TELEPHONE HANDSET	1	Each	\$310.00	
D	CUSTOM BUILT MOUNT FOR REMOTE HANDSET AND PTT	1	Each	\$75.00	
E	DESKTOP REMOTE FOR FIXED BASE STATIONS	1	Each	\$595.00	
F	DESKTOP REMOTE INTERFACE FOR THE RST100 FIXED BASE REMOTE	1	Each	\$350.00	

ATTACHMENT "A"

MITSUBISHI SATELLITE EQUIPMENT

Item 1

7 each Mitsubishi ST221M Satellite telephone and two-way radio fixed base stations.

Components

- 1. 221 transceiver unit**
- 2. Telephone Handset**
- 3. Ptt microphone**
- 4. Handset cradle assembly**
- 5. Power cable**
- 6. 110 power supply**
- 7. Custom built on finished backboard for wall or counter mount (to be mounted in equipment room).**
- 8. 32 inch super high gain dish antenna with feed horn**
- 9. Mounting brackets and hardware**
- 10. Custom built black hand set board slanted with rubber feet with built-in quick disconnect. (To be placed at user termination point).**
- 11. Instruction books**
- 12. Each unit will have a laminated step by step instruction sheet**
- 13. Each handset board will be labeled with Talk Group positions and names, 24 hr MSV service #, Liberty service #, ESN # of that unit, and unit phone #.**

Pricing based on 25 plus government scale for Liberty custom designed Mitsubishi products.

\$4,366.00 ea. without cable set

50-ft. cable set \$100 ea. [3 wires (2 RF lmr 250 and 1 data)]

100-ft. cable set \$220 ea. " " lmr 400

150-ft. cable set \$509 ea. " " lmr 600

Units @ 50 ft. = \$4,466.00 ea. x 3 = \$13,398

Units @ 100 ft. = \$4,586.00 ea. x 4 = \$18,344

Units @ 150 ft. = \$4,875.00 ea. = 0

7 units uninstalled with one yr. Warranty all parts and labor = \$31,742.00

Installation –

Includes

- 1. Mounting dish on roof structure or side of building looking over roof or existing tower with mounting pole and offset clamps to withstand 100mph winds.**
- 2. Includes grounding dish to building ground or tower ground and running cable to equipment.**
- 3. Includes mounting equipment. Includes drilling hole and properly water seal with entry port.**
- 4. Includes mounting of lightning arrestor system to vendor provided bus bar grounded to building ground or tower ground. Lightning arrestor system includes three polyphasers. Three lines to be protected. Power passing rf, non-power passing rf and data cable.**
- 5. Includes installing 110v wall socket that is generator backed up 5 ft. from wall mounted unit if needed.**
- 6. Includes training and activation to Mobile Satellite Ventures Network**
- 7. NOTE: Paper work to activate units will have to be complete prior to installation for us to get an accurate test and to train on completion of installation.**

*****Note: Due to a decision made at the state of Connecticut Labor Meeting held Thursday June 5. Any purchase by the state of Connecticut for equipment in excess of \$100,00 that requires a labor force to install will require contractor or subcontractor to pay laborer's at union scale labor rates based on scale schedules for each individual town work is performed in. This rule will be strictly enforced by the Connecticut Dept. of Labor. Our subcontractor for Installation electrical portion of this bid is Jim Lanouett with JJJ Electric @ P.O. Box 191, Deep River Connecticut 06417. License # CT Lic. E1 125737. This company will deal with all audits pertaining to this matter. Liberty will provide an Installation supervisor that will oversee each job from beginning to end. This is to insure that complex nature of these specifications is strictly followed. Liberty has complied with Connecticut consumer affairs office with applications for License V-9. Copies of application and Emails from office of Licenses State of Connecticut are Attached. We have been informed that the license has been issued. Service after the installation will be handled A-Dek Communications Andy Ellwood , on sight visits with satellite unit problems. Mobile Satellite Ventures with 24-hr. service line, Liberty Communications troubleshooting by**

phone, and JJJ Electric for any voltage problems on sight. A-Dek Communications has been a public safety, radio specialist company in the state of Connecticut for 25 years.

Price per Install = \$950 ea. x 7 = \$6,650

Lightning arrestor system includes bus bar, 3 polyphasers with grounding wires and 3 pig tails. Installed **\$795 ea. x 7 = \$5,565**

Total Installation Price for 7 fixed site base stations \$12,215.00

UPS power supply with built in surge protector, 3yr warrant on batteries and unit **\$1,495 ea. x 7 = \$10,465.00** (25% up & 75% stand by)

Polyphaser installed in electrical line between 110v outlet and UPS
\$50 ea. x 7 = \$350.00

Total Price for Item 1 \$54,772.00

Item 2

12 ea. Mitsubishi ST211D satellite telephone and two way radio units hard wire version to be mounted in Military vehicles and interfaced CTOEM Pyrimid UHF repeater in vehicle.

Components

1. 211 Transceiver unit
2. Telephone hand set
3. Ptt microphone
4. Handset cradle assembly
5. Shielded beam steering unit
6. Power cable
7. Mobile Dome Antenna with quick disconnect pigtail
8. Magnetic mount for dome antenna
9. Interface box, external speaker, UHF antenna and line kit.
10. Development of Pyramid interface
11. Instruction books
12. Each unit labeled with service #'s and talk group location
13. Includes delivery, training and laminated instruction sheet
14. One year warranty all parts and labor

Price \$4,730.73 ea. x 12 = \$56,768.76

NOTE: If Interface to Pyramid system is not possible add \$495.00 ea. for Icom uhf repeater radio system is designed for. X 12 = \$5,940.00 (not in total price)

Installation in Military Vehicles \$695.00 ea. x 12 = \$8,340

Total for Item 2 = \$65,108.76

Item 3

Portable Option #1

4 ea. Mitsubishi ST211D satellite telephone and two way radio units custom built into pelican case.

Components

- 1. 211 Transceiver unit**
- 2. Telephone hand set**
- 3. Ptt microphone**
- 4. Handset cradle assembly**
- 5. Shielded beam steering unit**
- 6. Power cable**
- 7. Mobile Dome Antenna with quick disconnect pigtail**
- 8. Magnetic mount for dome antenna**
- 9. Custom built into black pelican case**
- 10. 110v power converter**
- 11. Instruction books**
- 12. Each unit labeled with service #'s and talk group location**
- 13. Includes delivery, training and laminated instruction sheet**
- 14. One yr. Warranty on all parts and labor**

Note: This unit can use both 12v and 110v but does not have a self-contained battery.

Note: This unit is a true mobile unit and can use a mobile repeater system.

Price \$3,937.20. Ea. x 4 = Total Price Item 3 Option 1 \$15,748.80

Item 4

Portable option #2

4 ea. ST251 Telephone & Two- Way radio units

Components

- 1. ST 251 Omniquest in black soft carrying case**
- 2. Top lid antenna**
- 3. Self contained Battery**
- 4. Telephone handset**
- 5. Ptt microphone**
- 6. 12 v car charger**

7. 110v charger
8. Custom packaged in hard pelican case
9. Instruction books
10. One extra battery per unit
11. One yr. Warranty all parts and labor

Note: This unit is a stand-alone unit that is Trans portable not mobile.

Note: This unit can not use mobile repeater system

Total Price for Portable Option #2 = \$3295.00 ea. x 4 = \$13,180.00

Item 5

Extended Maintenance (Units include one yr.)

\$250 per unit per yr. x 23 units = \$5,750.00 for one yr. X 2 yr. = 11,500.00

23 units @ \$250 ea. = \$5,750 for 2nd yr.

23 units @ \$250 ea. = \$5,750 for 3rd yr.

Total for 3 yr. Warranty on all parts and labor Item 5 = \$11,500.00

Note: This warranty does not protect against acts of nature or abuse.

Total Bid Price

With Portable option #1 \$147,129.56

With Portable option #2 \$144,560.76

Bid Options

1. Mobile Repeater System w ICOM Radio \$1,450.73
 - a. w/out ICOM radio \$ 955.73
2. SZ300A - Extra Ptt Microphone \$ 395.00
3. SZ100A- Extra Telephone Handset \$ 310.00
4. Custom Built Handset Board \$ 75.00
5. RST 100 remote \$ 595.00
6. RST 100 interface \$ 350.00

Mobile Satellite Ventures Activation Fees and Airtime Plans

1. Activation - Phone Only

NT2 Rate Plan

\$50 one time activation fee per unit
\$25 Monthly Access Fee
\$1.49 per minute as used (telephone usage)

2. Activation - Phone and Dispatch (satellite push to talk radio)

B-11 Rate Plan

\$50 one time activation fee per unit
\$69 Monthly Access Fee (unlimited radio airtime)
\$1.19 per minute as used for telephone talk time.

Note: All plans will be for 12 months to paid monthly or all in advance.

Note: This B-11 plan will also give you your own Military talk group plus any existing talk groups with permission, at no additional charge. (CT. Dept of Health, CDC, HHS etc.)